



**TOWN OF SALEM NH  
REQUEST FOR BIDS  
RFB 2022-012  
BRUSH AND COMPOST MANAGEMENT SERVICES  
Addendum #1**

There have been several questions asked relative to this bid by vendors during site visits:

**Q1: What time of year will the Town expect to have this done?**

*A1: The Town usually has this done between August and September.*

**Q2: The bid is Lump Sum? Assuming the piles get bigger should pricing reflect that?**

*A2: Interested Vendors should calculate the size of pile and price accordingly now thus developing a unit price per quantity. As an example the Vendor believes by their professional opinion there is 200 CY of unscreened compost. They will provide the services requested for \$200. Therefore the unit price is \$1/CY. They return in August/September and the pile is larger and/or calculated to be 350 CY. The Vendor will be paid \$350 to perform services. Similarly for Brush.*

*At the time of service in August/September the lump sum overall bid will be adjusted appropriately with recalculation of the pile at that time. The Vendor will need to justify/show how they established the calculation, and the Town must agree.*

**Q3: How much screened compost does the Town want to be available for residents?**

*A3: This is negotiable depending on the size of the composted pile generated. This will be something new the Town is trying out by offering the screened compost back to residents. We expect this to be a service the residents will embrace. The easiest answer may be as follows: a third or quarter of the pile that is generated. The Town for this particular year 2022, will not be looking for more than that however the out years, 2023, and 2024 may seek more. That can be worked through at that time.*

**Q4: Processing the piles.**

*A4: It is assumed that the brush pile will be processed on site, i.e., chipped, grinded, loaded, and all debris thereof removed. The Vendor if they so choose, can load brush as is and remove accordingly.*

*Compost approach is purely up to vendor for best processing purposes. They can process there and haul out including all tailings and spoils. The Vendor may also choose, if applicable, to haul unscreened compost to some other site of their own to be processed there. Either way the pile will be completely removed. In addition if the Vendor chooses the latter, they must bring back the agreed quantity of screened compost to the Town for resident use.*

**Q5: What is the designated compost pile?**

*A5: There are two piles, one larger than the other, that are separate and stacked away from the area where people back in right now to dump yard waste. This is evident if you visited the site. When looking at that area from the scale, the pile stacked furthest left and the one to its immediate right should be*

*considered. The car back in area where residents go now is immature and should not be considered at this time?*

**Q6: Is the Town willing to assist with loading and/or trucking?**

*A6: No*

**Q7: Is the compost pile and/or brush pile littered with debris or contaminants that are hidden?**

*A7: There are no contaminants. For the most part, both piles are generally clean but there will be some debris generated. Our compost rules state no plastic bags, trash, or rock/gravels. Bottom line, some residents just don't follow the rules. In the past vendors did not want to take the tailings and the Town used them at the site for fill of the capped section. We can no longer do this per NHDES so the Vendor must remove the tailings and take ownership of them.*

*Some of the issues we have had in the past with brush was the vendor wanted to cherry pick the pile and leave behind deadwood, rotted brush, small stumps, or large diameter lengths. Our rules state: no brush more than 4" in diameter. Again, residents do what they want sometimes if no one is looking. The Vendor will remove everything associated with brush pile.*

*We watch and regulate residents for both of these items, the gentleman in the trailer does a great job, however there is no guarantee that either of the piles are completely free of debris and/or per our guidelines.*