

### Round 1 - Consultant Qualification Statement Rating

Firm	Individual Scoring			Total (80% max)	
	Reviewer 1	Reviewer 2	Reviewer 3	Points	%
SFC Engineering	45	50	57	152.0	45.0%
Weston & Sampson	62	63	60	185.0	54.8%
McFarland Johnson	83	66	74	* 223.0	66.1%
Wright-Pierce	69	64	60	* 193.0	57.2%
Greenman Pedersen, Inc	71	58	60	* 189.0	56.0%

Notes:

% = (total points / 270) \* 80%

\* Shortlist three firms for price proposal

### Round 2 - Cost Proposal Rating

Firm	Individual Scoring			Total (15% Max)	
	Reviewer 1	Reviewer 2	Reviewer 3	Points	%
McFarland Johnson	35	29	31	95.0	9.5%
Wright-Pierce	37	31	37	105.0	10.5%
Greenman Pedersen, Inc	35	26	32	93.0	9.3%

Notes:

% = (total points / 150) \* 15%

### Round 3 - Consultant Cost Rating

Firm	Part A - Pleasant St	Part B - Dustin Rd	Part C - Abenaki Park	Total (5% Max)	
	Points	Points	Points	Points	%
McFarland Johnson	3	5	3	11	3.7%
Wright-Pierce	1	1	1	3	1.0%
Greenman Pedersen, Inc	5	3	5	13	4.3%

Notes:

Lowest cost = 5 points, second lowest = 3 points, third lowest = 1 point

% = (total points / 15) \* 5%

### Consultant Final ranking

Firm	Final Ranking	
	Total %	Rank
McFarland Johnson	79.3%	1st
Wright-Pierce	68.7%	3rd
Greenman Pedersen, Inc	69.6%	2nd