



**Town of Salem NH Municipal Services Department
Utility Division
Stiles Road Sewer Lift Station Generator
Sealed Bid (2021-008)**

SALEM PURCHASING
Christine Wholley, Purchasing Agent
cawholley@salemnh.gov

Chris Dillon, Town Manager

Prepared for and in coordination with the
Salem NH Municipal Services (Utility Division)
Fred Wallace, Deputy Director of Utilities
603-890-2179
fwallace@salemnh.gov

**COMPETITIVE SEALED BIDS FOR
TOWN OF SALEM NH
2021-008
STILES ROAD SEWER LIFT STATION GENERATOR**

It is the intent of the Town of Salem, New Hampshire to engage the services of a qualified contractor to provide the Town with the following products and/or services to be purchased and installed for an Emergency Generator at the Stiles Road Sewer Lift Station located at 98 Stiles Rd, Salem NH 03079.

There will be an Optional Pre-Bid Meeting March 10, 2021 @ 9:00am at the site:

Stiles Road Sewer Lift Station

98 Stiles Road

Salem NH 03079

Sealed bids, one (1) original and one (1) copy, must be received no later than **March 24, 2021** at or before **11:00am** from interested firms, to be eligible for consideration by the town. Each bid shall be submitted in a sealed envelope which is clearly marked:

STILES ROAD SEWER LIFT STATION GENERATOR SEALED BID (2021-008)

If you wish to hand deliver the bid to Town Hall it is open Monday-Friday 8:30am-11:30am and again 2:00pm-4:00pm however, Town Hall will accept Fed-Ex and UPS Monday-Friday 8:30am-5:00pm.

For all information related to this Bid please go to the Town Website WWW.townofsalemnh.org under purchasing and current bids and proposals.

All sealed bids received will be considered confidential and not available for public review until after the bid opening on March 24, 2021 at 11:00am. Due to COVID-19, the bid opening will be held virtually using teleconferencing software. Credentials for *Zoom Video Meeting* will be posted before the submission deadline.

Faxed and Email Bids will NOT be accepted

Sealed bids and all correspondence shall be submitted to:

Christine Wholley

Purchasing Agent Salem Town Hall

33 Geremonty Drive

Salem, NH 03079

The Town reserves the right to reject any or all bids/proposals or any part thereof, to waive any informality or information in the bids/proposals, and to accept the bid /proposal considered to be in the best interest of the Town. The Town also reserves the right to conduct reasonable negotiations with low bidders and sole bidders. Failure to submit all information may declare a bid/proposal as non-responsive subject for disqualification.



Introduction

The Town of Salem invites sealed bids from qualified contractor services for the following products and/or services to be purchased and installed for an Emergency Generator at the Stiles Road Sewer Lift Station. The bidder shall meet all Requirements and be able to meet products/services outlined in Specifications.

There will be an Optional Pre-Bid Meeting March 10, 2021 @ 9:00am at the site:

Stiles Road Sewer Lift Station
98 Stiles Road
Salem NH 03079

Sealed bids, one (1) original and one (1) copy, must be received no later than March 24, 2021 at or before 11:00am from interested contractor to be eligible for consideration by the town. Each bid shall be submitted in a sealed envelope which is clearly marked:

STILES ROAD SEWER LIFT STATION GENERATOR SEALED BID (2021-008)

Questions, Addendum, or Proposal Modification

Questions concerning this Invitation for Bid must be submitted in writing or email to the Town Contact Person:

Fred Wallace – Utilities Director
161 North Policy Road
Salem, NH 03079
Email: fwallace@salemnh.gov

Questions/inquiries must be received by 5:00 p.m. on March 15, 2021 to be considered. Questions/inquiries may be delivered, mailed, or emailed. Written responses will be posted on the Town's website:

[Current Bids, Proposals and Awards | Salem NH \(townofsaalemnh.org\)](http://townofsaalemnh.org) by Addendum by 1:00 p.m. on March 18, 2021.

If any changes are made to this Bid, an Addendum will be posted on the Town's website. It is the sole responsibility of the Contractor to ascertain the existence of any addenda and/or modifications issued by the Town. As this Bid has been published on the Town's website, all Contractor's are responsible for checking the website for any addenda and /or modifications that are subsequently made to this Bid.

The Town accepts no liability for and will provide no accommodations to Contractor's who fail to check for addendums and/or modifications to this Bid and subsequently submit inadequate or incorrect proposal.

Minimum Requirements

The Contractor shall be licensed and insured to conduct business in the state of NH. Contractor shall provide all labor, tools, equipment, and all incidentals required and/or implied for the completion and satisfactory performance of the Generator install and operation. A representative of the Town will be made aware and preside over said work including inspections which are through the Inspectional Services Department at Town Hall. All applicable permits will need to be pulled for the work, but fees will be waived. Personnel used for the performance of this work shall be properly trained, licensed, and qualified to perform mechanical and electrical work for the related systems thereof. The Town reserves the right to refuse to accept and authorize payment for services from any personnel deemed by the Town to be unqualified, disorderly, or otherwise unable to perform

assigned work. The Contractor shall provide and keep up to date a list of all personnel performing work under this contract with classifications denoted, as well as written evidence of the personnel's qualifications for those classifications.

Specifications

- Town of Salem Electrical Permit and Required inspections
- Remove failed generator
- Dispose of failed generator
- Remove existing propane tank dispose of existing propane
- Miscellaneous Site work to prepare for the new generator pad and to clean-up the area where the old propane tank was.
- One (1) 6'x12'x 8" reinforced concrete pad
- One (1) 60kW, diesel generator with sound housing, battery charger, block heater, 48-hour dual wall subbase fuel tank, all NFPA-110, UL 142 & 2200 features. Generator SHALL be by one of the three manufacturer's below:
 - Kohler
 - Caterpillar
 - Cummins
- Electrical work consisting of:
 - Replacement of the existing 34-year-old 200 amp over current device on the wooden post
 - Installation of a new 200 amp, NEMA 3R automatic transfer switch
 - Installation of new feeders from the meter socket to the over current device, from the new over current device to the new ATS from the generator to the ATS and from the ATS to the existing station controller.
 - Wire only the battery charger, block heater and convenience receptacles -Install start leads from the generator to the new ATS
 - Initial tank of diesel fuel @ 80% of the tank capacity
 - Factory Generator Start up
 - One (1) Town training session
 - One (1) year of planned maintenance – Two (2) visits: One (1) Minor PM, One (1) Major PM

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM

“STILES ROAD SEWER LIFT STATION GENERATOR SEALED BID (2021-008)”

Acknowledgement of receipt of Addendum # _____ through
(date) _____, 2021

Acknowledgement of receipt of Addendum # _____ through
(date) _____, 2021

Acknowledgement of receipt of Addendum # _____ through
(date) _____, 2021

Acknowledgement of receipt of Addendum # _____ through
(date) _____, 2021

Company Name _____

Title _____

Signature _____

Email Address _____

Phone Number _____



FORM FOR GENERAL BID

In compliance with all specifications enclosed the Bidder hereby proposes to provide services/equipment in strict accordance with the specifications provided.

Specify Brand: _____

Purchase Price:

_____ Dollars \$ _____
Written Figures

Warranty Coverage _____

Warranty Period _____

Extended Warranty _____

• Proposal Submitted by (Business Name) _____

• Title of person authorized to sign proposals _____

• Name of person authorized to sign proposals (printed) _____

• Signature of person authorized to sign proposals _____

• Business Phone _____ Business Fax _____

• Business Address _____ Date _____

• Business Email _____

• Business Type _____ (Individual, Partnership, Corporation etc.)

Please provide a complete signed proposal with pricing along with these bid forms



Town of Salem, New Hampshire
Purchasing Department
33 Geremonty Drive
Salem, New Hampshire 03079
PH (603) 890-2090 FAX (603) 890-2091

Notice To Qualified Firms

- *Do not alter bid documents in any way.
- *All bid documents must be filled out to be considered.

If you wish to offer comments, additional information or alternate bids, please do below or on a separate sheet and attach it to the bid sheet.

- _____
- _____

The purpose of the attached specifications is to define minimum requirements only. They are not meant to be restrictive. All manufacturers meeting or surpassing these minimum specifications are invited to submit a bid/proposal.

For questions or clarification on specifications please contact

Salem NH Municipal Services (Utility Division)
Deputy Director of Utilities
Fred Wallace (603) 890-2179 or fwallace@salempd.com

The Town of Salem reserves the right to reject any and all sealed bids/proposals that it deems non-conforming to the specifications enclosed. All information must be filled out correctly for consideration.
DO NOT FAX/EMAIL BIDS, THEY WILL NOT BE ACCEPTED



Town of Salem, New Hampshire

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Specifications Exception Form

In the interest of fairness and sound business practice, it is mandatory that you state any exceptions taken by you to our specifications.

It should not be the responsibility of the Town of Salem to ferret out information concerning the materials, which you intend to furnish.

If your bid/proposal does not meet all our specifications, you must state it in the space provided below.

Bids/proposals on equipment, vehicles, computers, supplies, services and materials not meeting specifications may be considered by the Town, however, all deviations must be listed above.

If your bid does not meet our specifications, and your exceptions are not listed above or in space provided, the Town of Salem may claim forfeiture on your bid, if submitted.

Signed _____
I DO meet specifications

Signed _____
I DO NOT meet specifications as listed in this bid, exceptions are in space provided.
Failure to submit this form with your Bid/Proposal response may result in your Bid/Proposal being rejected as unresponsive.



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No Bid Questionnaire

Reference: Sealed Bid-2021-008

If you choose not to bid, please complete the questionnaire below and return it with your response by the bid opening date. Your assistance in helping us to analyze no bid rationale is very much appreciated. Thank You.

* * * * No Bid Questionnaire * * * *

A no bid is submitted in reply to the Town of Salem, NH invitation for bids for (enter requirement description): _____

Dated _____, for the following reasons:

_____ Item not supplied by our company.

_____ Bid Specification (Give reason(s) e.g., too restricted, not clear etc.)

_____ Profit Margin too low

_____ Past experience with the Town of Salem (give specific's e.g. payment delay, bid process, admin problems, etc.) _____

_____ Insufficient time allowed to prepare and respond to bid request.

_____ Bid requirements too large _____ or too small _____ for our company.

_____ Priority of other business opportunities limits time.

_____ Other reason(s) Please Specify: _____

Company Name _____

Address _____

Phone _____

_____ (Signature)

(Name & Title)

GENERAL TERMS AND CONDITIONS

PREPARATIONS OF BIDS/PROPOSALS: Proposals shall be submitted on the forms provided and must be signed by the Bidder or his authorized representative. The person signing the proposal shall initial any corrections to entries made on the attached forms.

Vendors must provide pricing on all items appearing on the bid forms unless specific directions in the advertisement, on the bid form or in the special provisions allowed for partial bids. Failure to provide pricing on all items may disqualify the bid. Alternative bids will be considered, unless otherwise stated, only if the alternate is described completely, including, but not limited to, sample, if requested and specifications sufficient so that a comparison to the request can be made.

Any questions or inquiries must be submitted in writing, and must be received by the Purchasing Department no later than seven (7) calendar days before the Request for Proposal due date to be considered. Any changes to the Request for Proposal will be provided to all bidders of record.

The name of manufacturer, trade name, or catalog number mentioned in this request for bid description is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory.

Proposals will be considered for any brand that meets or exceeds the quality of the specifications listed. On all such proposals, the bidder shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

SUBMITTED BIDS/PROPOSALS: Proposals must be submitted as directed in the Notice to Qualified Firms, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Proposals that are faxed or emailed will not be accepted.

WITHDRAWING BIDS/PROPOSALS: Proposals may be withdrawn prior to the opening date and time upon written request of the Proposer. Negligence on the part of the Proposer in preparing his/her proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening.

PROPOSAL EVALUATION:

The Town reserves the right to reject any and all proposals received in response to the proposal. A proposal may be rejected, if the Firm:

- a. Fails to adhere to one or more of the provisions established in the proposal.
- b. Fails to submit its proposal at the time or in the format specified herein or to supply the minimum information requested herein.
- c. Fails to meet the minimum evaluation criteria specified in this proposal.

- d. Fails to submit its proposal to the required address on or before the deadline date established by the Town.
- e. Misrepresents its services, experience and personnel by providing demonstrably false information in its proposal or fails to provide material information.
- f. Fails to submit its cost on the enclosed bid form.
- g. Refuses a reasonable request for an interview.
- h. Refuses to provide clarification requested by the town.

RECEIPT AND OPENING OF PROPOSALS:

Proposals shall be submitted prior to the time fixed in the Request for Sealed Bids/RFP. Proposals received after the time so indicated shall be returned unopened.

PROPOSAL RESULTS:

All sealed bids received will be considered confidential and not available for public review until after the bid opening is conducted. Results will not be given over the phone. Please send your request in writing or send an email to cawholley@salemnh.gov to receive sealed bid results after the public opening. Request for Proposals will remain confidential until the proposer has been selected.

KNOWLEDGE AND EXPERIENCE: Provide a description of the firm's knowledge and experience in the industry. Highlight your company's experience to provide the highest quality and effective product and reliable service and support.

AWARD OF CONTRACT: It is the policy of the Town of Salem, NH that contracts are awarded only to responsible bidders. In order to qualify as responsible, a prospective vendor must meet the following standards as they relate to this request:

A. Have adequate financial resources for performance or have the ability to obtain such resources as required during performance.

B. Have the necessary experience, organization, technical and professional qualifications, skills and facilities.

C. Be able to comply with the proposed or required time of completion or performance schedule; and

D. Have a demonstrated satisfactory record of performance.

E. Adhere to the specifications of this bid and provide all documentation required of this bid.

The contract will be awarded to a responsive & responsible bidder based on the qualifications and experience of the bidder, the quality of the equipment/product /materials/services to be provided and the support that the bidder offers during the duration of the supply terms.

EXECUTION OF AGREEMENT:

The successful Proposer shall sign (execute) the necessary agreements for entering into the contract and return such signed agreements to the town within ten (10) calendar days from the date mailed or otherwise delivered to the successful Proposer.

FAILURE TO EXECUTE AGREEMENT:

Failure of the successful Proposer to execute the agreement at the date and time agreed upon by the Town and the successful Proposer shall be just cause for cancellation of the award and forfeiture of all deposits.

CONTRACT TERMINATION:

If at any time the Proposer fails to provide proper services during the contract period, the Town of Salem, NH will have the option to terminate the contract at any time without notice.

FAILURE TO SUPPLY GOODS OR SERVICES: If during the contract period the successful vendor fails to supply the Town of Salem, New Hampshire with the equipment/service (s). The Town of Salem, will purchase this product/service(s) on the open market and the vendor will compensate the Town of Salem, New Hampshire with the difference between the bid price and the price incurred on the open market.

RIGHT TO REJECT BIDS: The Town reserves the right to reject any and all sealed bids, should the Town deem it to be in the best interest of the public.

INSURANCE CERTIFICATES: The Proposer must supply a current insurance certificate before any work commences. See; Insurance requirements.

PRICING: Unless otherwise specified all prices listed are firm for the term of the contract. All prices should include all labor and material costs, and any discounts offered.

DELIVERY: Deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices, without extra charge for packing or containers.

GUARANTEES AND WARRANTIES: All parts and labor related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the Town, in writing, prior to the delivery of an item or any work being performed.

FORCE MAJEURE: Neither party shall be liable for any inability to perform its' obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or any other act of God.



Town of Salem, New Hampshire

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Insurance Requirements

A current Insurance certificate must be provided prior to commencing any work on this project, in the following amounts:

Comprehensive General Liability	
Combined single limit	\$ 1,000,000.00
Workmen's Compensation	
& Employers Legal Liability	\$ 500,000 per accident

The Contractor shall procure and maintain for the duration of this project Workmen's Compensation Insurance as required by State Law for all of his employees that are engaging in any work at the site of the project whether direct employees or subcontracting associates.

Non-Collusion Statement

The Undersigned certifies under penalties of perjury that this bid in all respects is bonafide, fair and made without collusion or fraud with any other person. As used in this paragraph, the "PERSON" shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

Title _____

Signature _____

Company _____



Town of Salem, New Hampshire

Purchasing Department

33 Geremonty Drive

Salem, New Hampshire 03079

PH (603) 890-2090 FAX (603) 890-2091

INDEMNIFICATION AGREEMENT

The successful vendor agrees to indemnify, investigate, protect, defend and save harmless the Town of Salem, NH, it's officials, officers, agents and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, suppliers, laborers and any other person, firm or corporation furnishing or supplying work, services, materials, equipment or supplies in connection with the performance of this contract and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be injured or damaged by the vendor in the performance of this contract. In any case, the forgoing provisions concerning indemnification shall not be construed to indemnify the Town for damage arising out of bodily injury to persons or damage to property caused by or resulting from the sole negligence of the Town or its employees. This indemnification shall survive the expiration or early termination of this contract.

- Company _____
- Taxpayer Identification Number _____
- Authorized Signature _____
- Contact Phone _____
- Address _____
- Date _____

**Request for Taxpayer
Identification Number and Certification**

**Give Form to the
requester. Do not
send to the IRS.**

Print or type See Specific instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)	
	5 Address (number, street, and apt. or suite no.)	Requester's name and address (optional) Town of Salem, NH 33 Geremonty Drive Salem, NH 03079
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number								
				-				
or								
Employer identification number								
				-				

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶ _____	Date ▶ _____
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/w9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.