



**Town of Salem NH  
Fire Department  
EMS Supplies  
BID (2021-005)**

**Addendum No. 1**

**February 9, 2021**

The following questions have been posed to Christine Wholley Purchasing Agent, via email on February 9, 2021 @ 10:34am, since the release of this BID.

- 1) Will the Department agree to accept the bid via email in lieu of a hardcopy? Due to Covid-19 and safety precautions, Vendor prefers to help flatten the curve by avoiding hardcopy paper. **No, we do not accept emailed bids. Town Hall is open Monday-Friday 8:30am-11:30am and again 2:00pm-4:00pm however we are accepting Fed-Ex and UPS deliveries Monday-Friday 8:30am-5:00pm.**
- 2) Does the Department consider electronic signatures to be valid “original” signatures (i.e.: DocuSign)? **No. All signatures need to be original.**
- 3) Are Offerors required to submit pricing for all items to be eligible for award? **Yes, but if there is an alternative of equal quality you may provide that pricing.**
- 4) Are renewals available? **Renewals are available at the town’s discretion; they will have to be reviewed by the department heads.**
- 5) If there are renewal terms available, are they at the sole discretion of the Department or by mutual consent of the Department and Vendor? **It would have to be a mutual consent between the vendor and the town**
- 6) Are price increases permitted? If so, at what frequency? **The town must be notified immediately of any price increases and they must be reviewed by Doug Devine and approved by department heads before any orders are placed or delivered.**
- 7) Will the Department consider an alternative to the on-site requirements detailed in Vendor Performance? Offeror is able to provide a dedicated inside sales representative as well as Government Specific Customer Service. **The town prefers there be a local sales representative that could provide monthly visits.**

**PLEASE NOTE BID OPENING TIME HAS BEEN CHANGED TO: February 18, 2021 @ 12:00pm**